





**Beatrice Nyabira**Partner, IKM Advocates
Beatrice.Nyabira@ikm.dlapiperafrica.com

Nairobi T +254 20 277 3000 M +254 722 898 393

LinkedIn profile

Beatrice Nyabira is the Partner in charge of the Projects and Infrastructure practice at IKM. She specializes in energy, infrastructure, public-private partnerships (PPPs), public procurement and government contracting. Some of the mandates in which Beatrice has been involved include: a solid waste PPP project, a geothermal power project, a coal-fired power project, several solar photovoltaic projects, two wind power projects, construction of a bridge through a PPP and the procurement of medical equipment under a managed equipment services (MES) arrangement.

Beatrice's clients include, commercial lenders, development finance institutions (DFIs), project sponsors and developers and contracting authorities.

The Chambers Global legal guide has reported that she is: "one of the star lawyers in the energy space" and "one of the people to watch due to her high energy and exceptional attention to detail." It also reported that: "she has exceptional technical knowledge, especially in projects." The guide has recognized Beatrice over the past few years as one of the outstanding commercial lawyers in Kenya.

#### Related services

Finance and Projects

Restructuring

Corporate

Related sectors

**Energy and Natural Resources** 

Languages spoken

English, Swahili

# **Experience**

Experience has included advising:

- Lenders in a 40 MW solar power project being developed in Kesses, Kenya
- Lenders in a 50 MW wind power project being developed in Kajiado, Kenya
- Senior lenders on the development and construction of a 140 MW geothermal power plant and related facilities in the Rift Valley region in Kenya, and the sale of capacity and energy to the Kenya Power and Lighting Company
- A developer of a 100 MW wind farm located in the Kajiado County in Kenya
- Developers of small-scale, off-grid wind hybrid power plant in Kenya
- A consortium of investors in respect of a proposed primary healthcare project, which will be piloted in Makueni County before being scaled up to all 47 counties in the country
- The providers of equity and mezzanine debt for initial contractors who will be constructing roads assigned in lots under the Kenya Ministry of Transport & Infrastructure's Roads 10,000 Program, for the development of a total of 10,000 km of roads (phase one being for 2,000 km)
- A potential developer on the Lamu Port-South Sudan-Ethiopia Transport (LAPSSET) corridor project; an economic corridor that will
  foster regional socio-economic development in Kenya, Ethiopia and South Sudan, comprising a port, oil refinery, highway and railway
  construction
- · A state corporation on a bridge PPP, being one of the Kenya National Treasury's priority PPP projects
- · World Bank on a PPP options study for accelerated and sustainable non-revenue water reduction for Nairobi and Mombasa Counties

• An international oil and gas exploration and development company on its rights under a production sharing contract with the Kenyan government for the acquisition of onshore exploration blocks

## Credentials

# **Professional Qualifications**

• Advocate admitted to the High Court of Kenya (2005)

#### Education

Kenya School of Law, Diploma in Law (2005)
 University of Nairobi, Bachelor of Laws LL.B. (2003)

## Recognition

- Ranked by Chambers Global
- · Ranked by IFLR 1000

## **Prior Experience**

- 2011 to date, Partner, IKM, DLA Piper Africa member firm in Kenya
- 2008 to 2010, Senior Associate, IKM, DLA Piper Africa member firm in Kenya
- 2005 to 2008, Associate, IKM, DLA Piper Africa member firm in Kenya
- 2003 to 2004, Pupil, IKM, DLA Piper Africa member firm in Kenya

### Memberships

- Member of the Law Society of Kenya
- · Member of Chartered Institute of Arbitrators
- Tribunal member of the PPP Petition Committee

# **Insights**

### Tightening the noose on greenwashing

3 April 2024

Greenwashing is a serious crime because it creates the illusion that more is being done to combat climate change than is the case, hampering anti-global warming efforts to the detriment of humanity. Unless they are unmasked, the culprits enjoy the reputational and financial rewards of the phony green sheen they have applied to their operations.

# How to use public procurement process to unlock ESG potential

14 March 2024

In most countries, the government is the largest single buyer of goods and services. As most government purchases invariably need to go through a public procurement process, one cannot understate the role that public procurement plays in spurring the economy.

# Transition from fossil fuels to clean energy will not be a walk in the park

28 February 2024

It has been unsettling to hear reports that January 2024 was the hottest January on record and the earth's temperature in the year leading up to end of January 2024 rose by more than 1.5C. If global warming is accelerating, then efforts to address it require similar momentum.

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# 28 February 2024

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## Can distress investing turn around struggling companies in Kenya?

## 21 November 2023

Many experiences with distressed businesses in Kenya culminate in a lose-lose scenario in which both creditors and business owners register substantial losses. Despite the attempts by the Insolvency Act 2015 to cure such outcomes by introducing novel approaches such as administration and Company Voluntary Arrangements to rescue distressed companies, the intended effect has proved elusive.