



## Samuel Salako

Partner, Olajide Oyewole LLP

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Samuel is a Partner in the Corporate and Capital Markets practice and also co-heads the IPT and Employment and Global Mobility sectors at Olajide Oyewole LLP. He has about two decades of commercial law experience.

He provides general corporate representation to various established and emerging businesses including, a broad pool of public companies, closely-held businesses and international subsidiaries. Samuel advises on a wide range of corporate legal issues including: corporate finance, company re-organization and corporate restructuring, private equity investments and corporate acquisitions among other complex multidisciplinary corporate advisory services, the negotiation of strategic alliances, the formation and financing of start-up companies, business succession planning, as well as structuring, negotiating and documenting a vast array of related organizational transactions.

Samuel has also worked in the financial services sector where he was responsible for establishing monitoring and compliance frameworks for mutual funds managers, municipal bonds issuers, setting up contractual and monitoring frameworks for subnational sovereign wealth funds, reviewing and negotiating syndicated lending security agreements, and reviewing and negotiating capital market offer documents, among other responsibilities.

### Related services

[Restructuring](#)

[Corporate](#)

[Employment](#)

### Related sectors

[Consumer Goods and Retail](#)

[Insurance](#)

### Languages spoken

English, Yoruba

## Experience

Experience has included advising:

- Mavin Records Limited in negotiating an investment deal with Kupanda Capital
- Nampak International Limited, Nampak Cartons Nigeria Limited and Nampak Properties Nigeria Limited, with respect to the acquisition of its entire equity stake in the target companies
- Idaresit Limited (the vendor) and Wild Fusion Limited (the target company) with respect to the acquisition of 25.05% of the vendor's equity stake in the target company
- A fintech company on its USD5 million series A funding round
- A consumer goods group of companies on the restructuring involving spin-offs, assets transfers and arrangements among shareholders
- Various clients in drafting sundry joint venture agreements, complex memorandum and articles of association and shareholders agreements
- Various clients in preparing documentations for obtaining the approval of the National Office of Technology Acquisition and Promotion for technology transfer agreements

- A corporate client including setting up the data room for due diligence in a USD20 million foreign direct investment transaction; also worked as part of legal team responding to the investor's queries and providing legal advice to the client at every stage of the transaction
- The acquirer in a proposed merger and acquisition schemes involving two facilities management companies
- A telecommunications company at various stages of the acquisition of its license

## Credentials

### Professional Qualifications

- Legal practitioner admitted to the Nigerian Bar (2003)

### Education

- University of Glasgow, Scotland (2008)
- University of Ibadan, Nigeria (2001)

### Recognition

- Notable Practitioner in IFLR1000 (2023)
- "Samuel Salako is very hands-on, pays attention to details and is very responsive." - Chambers & Partners Global Guide 2023
- "I was very impressed with Samuel. He is highly knowledgeable, responsive and a firm negotiator on behalf of his client." - Chambers & Partners Global Guide 2023
- "Thought process and positive disposition to challenging issues." - IFLR1000 (2022)
- "He is accessible, very professional and resourceful." - IFLR1000 (2022)
- "Samuel Salako is very hands-on, pays attention to details and is very responsive." - Chambers & Partners Global Guide 2023
- Commended for client service in IFLR1000 (2018)

### Prior Experience

- 2011 to present, Partner, Olajide Oyewole LLP, DLA Piper Africa member firm in Nigeria
- 2010 to 2013, Assistant Manager 1 (Public Trust), First Trustees Nigeria Limited
- 2004 to 2010, Solicitor / Counsel, Olajide Oyewole LLP, DLA Piper Africa member firm in Nigeria
- 2003 to 2004, Solicitor and Barrister, Lagos-based law firm
- 2003, Intern / Solicitor, Lagos-based law firm

### Memberships

- Nigerian Bar Association

## Insights

### Nigerian M&A Webinar 2023

6 February 2023

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6 February 2023

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### The three-pronged approach to Innovation and the Regulatory Incubation Initiative of the Securities and Exchange Commission

6 September 2021

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## COVID-19: The impact on employment in Nigeria (Q&A)

14 May 2020

COVID-19 pandemic and the measures imposed by governments to limit its spread have created a number of significant issues which are of grave concern to employers in Nigeria and beyond.

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## COVID-19 in Nigeria: corporate governance in crisis

15 April 2020

In this publication, we provide responses to questions that can assist Nigerian corporate leaders in planning their recovery and managing business risks brought about by the pandemic.